

# National Cambridge Collectors

## BUDGET OVERVIEW: FY2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL
<b>Income</b>	
110000 1. Member Services - Income	
111000 A. Crystal Ball operations	
111001 CB advertising sales	300.00
<b>Total 111000 A. Crystal Ball operations</b>	<b>300.00</b>
112000 B. Convention	
112001 Convention income	8,500.00
<b>Total 112000 B. Convention</b>	<b>8,500.00</b>
211100 1) Annual Giving	45,000.00
312200 B. Glass Show	
312201 Exhibitor fees	4,000.00
312202 Admissions	800.00
<b>Total 312200 B. Glass Show</b>	<b>4,800.00</b>
312300 C. Glass Dash	
312301 Exhibitor fees	1,700.00
312302 Admissions	850.00
<b>Total 312300 C. Glass Dash</b>	<b>2,550.00</b>
<b>Total 110000 1. Member Services - Income</b>	<b>61,150.00</b>
210000 2. Development - Income	
211000 A. Fundraising	2,000.00
211600 4) Grants	2,000.00
<b>Total 211000 A. Fundraising</b>	<b>4,000.00</b>
312100 A. Benefit Auction	41,000.00
312108 Admission income	200.00
<b>Total 210000 2. Development - Income</b>	<b>45,200.00</b>
310000 3. Events - income	
312400 D. Other fundraising events	
312402 Quarterly Meeting	600.00
<b>Total 312400 D. Other fundraising events</b>	<b>600.00</b>
<b>Total 310000 3. Events - income</b>	<b>600.00</b>
410000 4. Education - Income	
411000 1) Sales	750.00
411900 Other book sales	550.00
<b>Total 411000 1) Sales</b>	<b>1,300.00</b>
<b>Total 410000 4. Education - Income</b>	<b>1,300.00</b>
510000 5. Museum - Income	
511000 A. Public Operations	
511100 Museum admissions	6,500.00
<b>Total 511000 A. Public Operations</b>	<b>6,500.00</b>
513000 B. Gift Shop	30,000.00
<b>Total 510000 5. Museum - Income</b>	<b>36,500.00</b>
710000 7. Facilities and financing - income	

	TOTAL
711000 A. Facilities income	
711001 Parking space rentals	960.00
711003 Brick Building Rent Income	15,840.00
<b>Total 711000 A. Facilities income</b>	<b>16,800.00</b>
<b>Total 710000 7. Facilities and financing - income</b>	<b>16,800.00</b>
810000 Finance Income	
713313 PNC	360.00
<b>Total 810000 Finance Income</b>	<b>360.00</b>
<b>Total Income</b>	<b>\$161,910.00</b>
<b>GROSS PROFIT</b>	<b>\$161,910.00</b>
Expenses	
120000 1. Member Services - Expense	
121000 A. CrystalBall operations	
121002 Publishing	7,000.00
121003 Postage	6,000.00
<b>Total 121000 A. CrystalBall operations</b>	<b>13,000.00</b>
122000 B. Convention	
122003 Food	6,000.00
122004 Facility rent	1,900.00
122007 All other expense	600.00
<b>Total 122000 B. Convention</b>	<b>8,500.00</b>
123000 C. General marketing	
123150 Web Commerce	400.00
<b>Total 123000 C. General marketing</b>	<b>400.00</b>
123400 D. Membership	
123401 Printing	1,000.00
123402 Postage	800.00
<b>Total 123400 D. Membership</b>	<b>1,800.00</b>
322200 B. Glass Show	
322203 Room rentals	1,900.00
322205 Advertising expense	1,000.00
322206 Other	450.00
<b>Total 322200 B. Glass Show</b>	<b>3,350.00</b>
322300 C. GlassDash	
322303 All other expense	400.00
322304 Facility rental	475.00
<b>Total 322300 C. GlassDash</b>	<b>875.00</b>
<b>Total 120000 1. Member Services - Expense</b>	<b>27,925.00</b>
220000 2. Development - Expense	
322100 A. Auction	
322104 Consignment payments	33,000.00
322105 Auctioneer fee	2,000.00
322106 Facility rental	475.00
322107 All other	350.00
<b>Total 322100 A. Auction</b>	<b>35,825.00</b>
<b>Total 220000 2. Development - Expense</b>	<b>35,825.00</b>
300000 3. Events	

	TOTAL
322400 D. Other fundraising events	1,000.00
<b>Total 300000 3. Events</b>	<b>1,000.00</b>
420000 4. Education - Expense	
421000 A. Publications	
421200 Production costs	500.00
<b>Total 421000 A. Publications</b>	<b>500.00</b>
<b>Total 420000 4. Education - Expense</b>	<b>500.00</b>
520000 5. Museum - Expense	
521000 A. Public operations	
521100 Licenses and Fees	400.00
521110 Advertising	5,000.00
521200 2) Staffing	
521210 Hourly wages	13,650.00
<b>Total 521200 2) Staffing</b>	<b>13,650.00</b>
<b>Total 521000 A. Public operations</b>	<b>19,050.00</b>
521500 B. Gift shop	
521510 1) Resale glass	12,500.00
521530 2) Non-glass	500.00
<b>Total 521500 B. Gift shop</b>	<b>13,000.00</b>
523000 C. Contents	
523001 Glass purchases	1,000.00
523005 Display fixtures	1,200.00
523007 Furniture and equipment	3,000.00
<b>Total 523000 C. Contents</b>	<b>5,200.00</b>
<b>Total 520000 5. Museum - Expense</b>	<b>37,250.00</b>
620000 6. Administration - expense	
621000 A. Staffing	
621010 Salaries	5,000.00
<b>Total 621000 A. Staffing</b>	<b>5,000.00</b>
622000 B. Office	
622020 Supplies	100.00
622030 Postage	100.00
622040 Licenses, fees, and dues	500.00
622050 Office Machines	400.00
622051 Supplies	100.00
622052 Software	900.00
622055 DSL	330.00
<b>Total 622050 Office Machines</b>	<b>1,730.00</b>
622060 Bank charges	
622062 Credit cards	2,400.00
<b>Total 622060 Bank charges</b>	<b>2,400.00</b>
<b>Total 622000 B. Office</b>	<b>4,830.00</b>
623000 C. Operations	
623020 Web based commerce	
623021 Ebay fees	350.00
623023 Paypal	120.00
<b>Total 623020 Web based commerce</b>	<b>470.00</b>

	TOTAL
<b>Total 623000 C. Operations</b>	<b>470.00</b>
624000 D. Organization	
624010 Insurance	
624011 D & O	1,000.00
624012 General Liability	1,100.00
<b>Total 624010 Insurance</b>	<b>2,100.00</b>
<b>Total 624000 D. Organization</b>	<b>2,100.00</b>
<b>Total 620000 6. Administration - expense</b>	<b>12,400.00</b>
720000 7. Facilities and financing	
721000 A. Facilities expense	
722000 1. Museum building	
722100 1) Utilites	
722101 Electric	6,000.00
722102 Telephone	780.00
722103 Security	500.00
722104 Water	300.00
722107 Gas	2,000.00
<b>Total 722100 1) Utilites</b>	<b>9,580.00</b>
722105 Audi & Video	100.00
722106 Snow removal	300.00
722500 2) Maintenance and improvements	
722501 Repairs and maintenance	2,500.00
722502 Building improvements	15,000.00
722503 Supplies	1,000.00
<b>Total 722500 2) Maintenance and improvements</b>	<b>18,500.00</b>
<b>Total 722000 1. Museum building</b>	<b>28,480.00</b>
723000 2. Brick Building Expenses	
723200 Brick Building Repairs & Maint	1,000.00
<b>Total 723000 2. Brick Building Expenses</b>	<b>1,000.00</b>
724000 3. Small House Expenses	
724100 Utilities	
724101 Electric	500.00
724103 Security	300.00
724104 Water	50.00
724107 Gas	500.00
<b>Total 724100 Utilities</b>	<b>1,350.00</b>
724200 Small House Repairs & Maint	
724201 Improvements	1,000.00
<b>Total 724200 Small House Repairs &amp; Maint</b>	<b>1,000.00</b>
<b>Total 724000 3. Small House Expenses</b>	<b>2,350.00</b>
725000 4. Storage building	
725100 Utilities	
725101 Electric	400.00
725102 Security	300.00
<b>Total 725100 Utilities</b>	<b>700.00</b>
725200 Repairs and maintenance	300.00
<b>Total 725000 4. Storage building</b>	<b>1,000.00</b>

	TOTAL
<b>Total 721000 A. Facilities expense</b>	<b>32,830.00</b>
726000 B. Insurance and property taxes	
726100 Taxes - Property	
726110 Property taxes	
726111 Museum property	40.00
726112 Brick Building	175.00
726113 Small House	2,600.00
726114 Storage Building	8.00
<b>Total 726110 Property taxes</b>	<b>2,823.00</b>
<b>Total 726100 Taxes - Property</b>	<b>2,823.00</b>
726200 Insurance - property & liability	
726210 Insurance	
726211 Museum	3,192.00
726212 Brick Building	194.00
726213 Small House	242.00
726214 Storage Building	145.00
<b>Total 726210 Insurance</b>	<b>3,773.00</b>
<b>Total 726200 Insurance - property &amp; liability</b>	<b>3,773.00</b>
<b>Total 726000 B. Insurance and property taxes</b>	<b>6,596.00</b>
<b>Total 720000 7. Facilities and financing</b>	<b>39,426.00</b>
820000 Finance	
727203 Interest for New Property Loan	36.00
<b>Total 820000 Finance</b>	<b>36.00</b>
<b>Total Expenses</b>	<b>\$154,362.00</b>
NET OPERATING INCOME	<b>\$7,548.00</b>
NET INCOME	<b>\$7,548.00</b>