Published monthly by the National Cambridge Collectors, Inc. to encourage and report the discovery of the elegant and boundless product of the Cambridge Glass Company of Cambridge, Ohio

Issue No. 171

July 1987

THOUGHTS FROM YOUR PRESIDENT

For once I am going to beat the deadline for my article. Not because I am all that energetic, but because I have a memo from Phyllis indicating that she would like to have all the information in for the CRYSTAL BALL much earlier this month. She says this is necessary so that she can get it to the printer early enough, so that it can be printed and ready prior to Convention.

Now I've learned from watching the Iran-Contra hearings that not paying attention to memos can get you in trouble. (I don't have a shredding machine!) Therefore, I shall adhere to the letter of the memo, have it and my article notarized and file it just in case I need proof later. You never know but what my article may become lost in the mail and I'd be asked to go before an investigating committee, probably the Board of Directors, to answer for my actions. I'm sure they would understand after I showed them my receipt I kept after I mailed the article by registered mail and probably absolve me of my crime, but they would probably dig into all of my shortcomings of the past, and that could be embarrassing.

Anyway, for those of you who are attending the Convention and have received your CRYSTAL BALL here, "Welcome to Convention '87." We hope you will enjoy your-

Membership Renewal Notice

This is your **last** issue of the *Crystal Ball*—if the date on your address label reads 7–87.

**Please renew now!

selves. We encourage you to mingle with all of the other members, get to know each other a little better and learn from each others experiences in glass collecting.

It is amazing how much you can learn by talking to someone for a few minutes or just listening to all the conversations that go on in the hallways. The officers rooms, that are just up the hallway from the Display room, are always open to anyone who wishes to visit, especially after the evening activities. Contrary to popular belief, those who congregate there after the evening activities aren't having a private party . . . it just seems that the same ones stop by every years. You're all welcome to come in and listen to the conversation and share our refreshments. If you'd like members to visit your room just leave your door open as an invitation for them to do so. If you are tired and want to retire early to your room, that's fine too.

If you haven't volunteered your services yet for the Sales Table, Show, or Display Room, do so as soon as you read this! There will be sign up sheets in each area. Your help will be greatly appreciated.

For those of you who are unable to attend this year, we will try to tell you all about the Convention in the next issue. We will miss you and hope that sometime each and everyone of you will be able to attend this great event.

Coming up next will be the August picnic meeting at the Museum. Date and complete information will be in your next issue.

WILLARD

Cambridge Crystal Ball

Official publication of National Cambridge Collectors, Inc., a non-profit corporation with tax exempt status. Published once a month for the benefit of its members.

Membership is available for individual members at \$13 per year and additional members (12 years of age and residing in household) at \$3 each. All members have voting rights, but only one Crystal Ball will be mailed per household.

Back issues of the Crystal Ball are available (beginning with Issue No. 1, May 1973) for members only. Cost: 60 cents each or 12 issues for \$7.

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Cambridge Crystal Ball assumes no responsibility for items advertised and will not be responsible for errors in price, description or other information.

Advertising copy, articles, club news and notices must be in our hands by the 10th of each month to assure publication in our next issue.

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Opinions or information stated in any signed article or letter printed in the Crystal Ball are those of the authors and may or may not agree with National Cambridge Collectors, Inc. The Editor reserves the right to refuse and to edit any material submitted for publication so as to conform with the editorial style of the Crystal Ball.

Please Address All Correspondence to:

National Cambridge Collectors, Inc. P.O. Box 416 Cambridge, Ohio 43725 President — Willard Kolb, 614/695-0695 Secretary — Janice Hughes, 614/432-7823 Editor - Phyllis Smith, 513/323-3888

NCC Museum of Cambridge Glass is located on U.S. Route 40, one-eighth mile east of I-77 near Cambridge. Hours: 12 noon to 4 p.m., Wednesday through Sunday (March through October). Closed Easter and July 4th.

Please notify us immediately of any change in your address.

Please enclose an SASE when requesting information.

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FOR SA

by National Cambridge Collectors, Inc.

COLORS IN CAMBRIDGE GLASS

(128 pages - 60 color plates - fully indexed) Hardbound with Price Guide \$19.95

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(250 page reprint of original catalog) Hardbound with Price Guide

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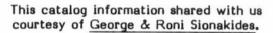


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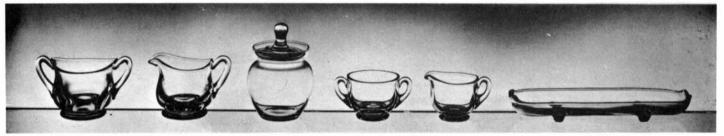
		Packed	Each
K123	Corn Dish, 9½"	6	3.00
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K122	Candleholder, Triple, w/2 Bobeche, 7"	. 1	25.00
K122	2 Candleholder, Double, w/2 Bobeche, 6"	. 1	21.00
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K1224	Candleholder, Single, w/1 Bobeche, 9"	. 2	12.50
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K122	Canape Set, 2 Pc. (Cocktail Glass on Plate), 6"	. 4	4.00

Ebeling & Reuss Co., of Pittsburgh, Penna., included this and the next two pages in their 1962-1963 Giftware Catalog. All items shown were products of the Cambridge Glass Co. Prices listed are suggested retail. Undoubtedly these items were purchased by Ebeling & Reuss during the liquidation proceedings of the Cambridge Glass Co.







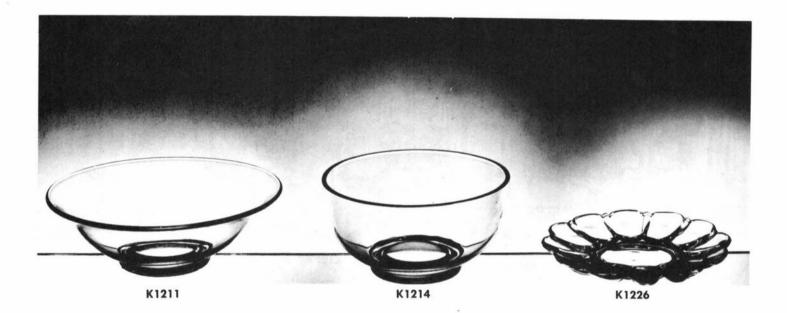


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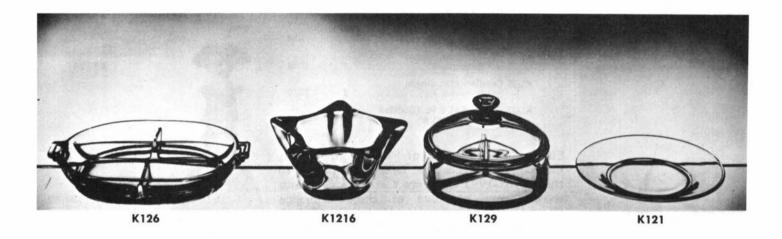
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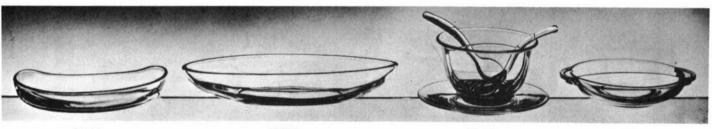
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ITEMS OF UTILITY IN FINE GLASSWARE

		Packed	Each
K121	Salad Plate, 8"	6	2.50
K122	Bonbon, Crescent, 8"	6	2.50
K124	Celery Tray, 11½"	3	4.00
K125	Relish Dish, 2-Comp., 6"	3	6.00
K126	Relish Dish, 5-Comp., 10"	3	6.00
K128	Mayonnaise Set, 4 Pc., 3½"	1	8.00
K129	Candy Box, 3 Comp., 63/4"	2	10.00
K1211	Bowl, 12"	1	7.00
	Bowl, 10"		6.50
K1216	Bowl, Star Shape, 7"	1	6.00
K1226	Egg Plate, 9¾"	6	5.50



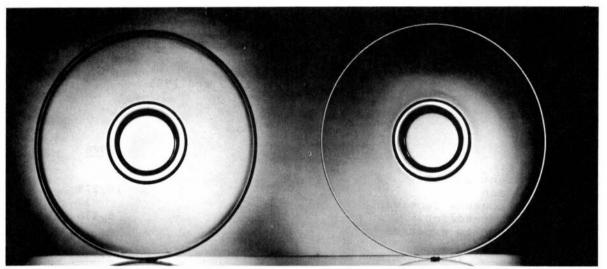


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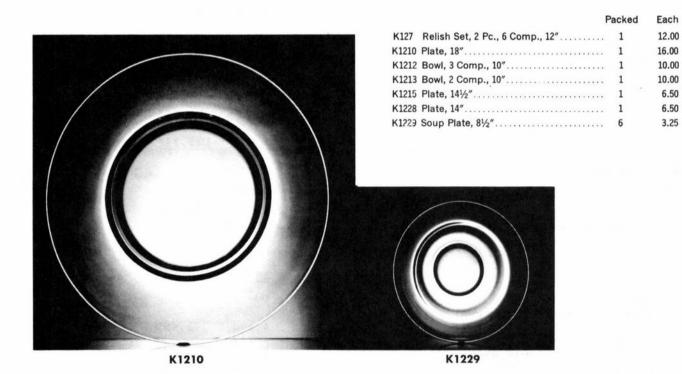
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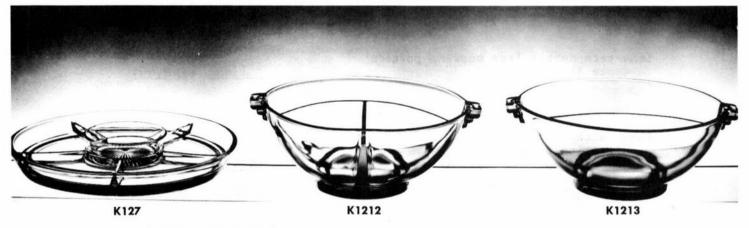
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K125



K1215 K1228





NATIONAL CAMBRIDGE COLLECTORS, INC.

Balance Sheets

December 31, 1986 and 1985

Assets

		1986	1985
Current assets: Cash Accounts receivable Inventories Prepaid expenses	\$	16,278 27 6,475 3,203	27,635 - 8,189 1,128
Total current assets		25,983	36,952
Property and equipment: Land Buildings Building improvements Furniture and equipment Display fixtures Museum contents (Note 2)		24,500 51,214 37,271 5,659 9,185 34,330	24,500 51,214 30,742 1,740 6,640 27,182
		162,159	142,018
Less accumulated depreciation		25,408	18,669
		136,751	123,349
Other assets: Deposits		44	119
	\$	162,778	160,420
Liabilities and Fund Balan	CAS	:	
	000	•	1985
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues Accrued and withheld taxes	\$	1986 4,492 142 6,803	1985 3,499 7 6,641 1,023
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues		1986 4,492 142	3,499
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues Accrued and withheld taxes		1986 4,492 142 6,803 1,411	3,499 7 6,641 1,023
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues Accrued and withheld taxes		1986 4,492 142 6,803 1,411	3,499 7 6,641 1,023
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues Accrued and withheld taxes Total current liabilities Long-term debt - less current portion		1986 4,492 142 6,803 1,411 12,848	3,499 7 6,641 1,023
Current liabilities: Mortgage payable - current portion (Note 3) Accounts payable Deferred membership dues Accrued and withheld taxes Total current liabilities Long-term debt - less current portion		1986 4,492 142 6,803 1,411 12,848	3,499 7 6,641 1,023

NATIONAL COMBRIDGE COLLECTORS, INC.

Statements of Activity and Changes in Fund Balances

Years Ended December 31, 1986 and 1985

	Operating	Museum	NAME AND ADDRESS OF THE OWNER, TH	tal
	Fund	_Fund_	1986	1985
Support and revenue:				
Admissions	\$ -	635	635	694
Memberships	12,366	-	12,366	12,203
Donations	2,965	9,121	12,086	30,005
Auxiliary activities	7 000			
and sales Interest	7,222	18,161	25,383	24,668
Other	268	1,094	1,362	2,788
other	25	266	291	56
Total	22,846	29,277	52,123	70,414
Expenses:				
Supporting services	15,679	14,838	30,517	31,282
Cost of auxiliary	5 077			
activities and sales	_5,877	6,797	12,674	12,867
Total	21,556	21,635	43,191	44,149
Excess of support				
and revenue over				
expenses	1,290	7,642	8,932	26,265
Fund balances - beginning	21,904	117,442	139,346	113,081
Fund balances - ending	\$ 23,194	125,084	148,278	139,346

Board of Directors National Cambridge Collectors, Inc. Cambridge, Ohio

We have reviewed the accompanying balance sheets of National Cambridge Collectors, Inc. as of December 31, 1986, and the related statements of activity, fund balances and changes in financial position for the year then ended, in accordance with standards established by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of National Cambridge Collectors, Inc.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an examination in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the 1986 financial statements in order for them to be in conformity with generally accepted accounting principles.

The 1985 financial statements of National Cambridge Collectors, Inc., were compiled by other accountants whose report dated June 25, 1986, stated that they did not express an opinion or any other form of assurance on those statements.

(signed) Clark, Schaefer, Hackett & Co.

Springfield, Ohio May 1, 1987

"NEARCUT"

PATENTED TRADE MARK.

THE FINAL YEARS OF A GREAT ERA

by MARK A. NYE

In recent years the term "Nearcut" has become synonymous with the imitation pressed wares that Cambridge produced from the lighting of the first furnace fires in 1902 until the early 1920s. In reality, the term was simply a trademark, used in much the same manner as the later "triangle c."

According to previous research, the Nearcut trademark was in use by January 1904 and apparently was used as late as 1921-22. This period of some 18 years can be referred to as the Nearcut Era and during this period ware other than the imitation cut glass and early American or "Colonial" type was produced, especially during the last years of the mark's use.

The second half of the Nearcut Era saw the emergence of the first of the opaque colors, new transparent colors, an increasingly large inventory of plate etched goods and a lighter appearing style of tableware and accessory pieces as well. The use of the Plate etchings by Cambridge began circa 1913 with such patterns as #401 or Grape and #402 or Strawberry. A design patent for the latter was issued on November 11, 1913. During the next few years, various other etchings were put into use but none achieved lasting prominence until the coming of Marjorie in 1915. Quoting from Crockery and Glass Journal of May 13, 1915:

"Two rather elaborate but tasteful new etchings are being shown on night sets by D. King Irwin from the Cambridge Glass Co. One is a fuchsia and the other a rose....." The fuchsia pattern, of course, being Marjorie.

The August 26, 1915 issue of <u>Crockery and Glass Journal</u> had this to say about Marjorie:

"Among the new attractions being displayed by D. King Irwin at the showroom of the Cambridge Glass Co. is a line of stemware, tumblers and a variety of other pieces for table use that for daintiness would be difficult to improve upon. The shapes are well proportioned, exceedingly graceful, and exactly suited to the well-executed and prettily arranged Fuchsia pattern in a deep plate etching. The line is destined to take a prominent place among the productions of the firm."

January, 1916, saw the introduction of three colors, Ebony, Emerald Green and Royal Blue:

"Numbered among this season's new offerings are the Marjorie deep plate etching blown ware; emerald green vases and baskets; blown, pressed and cut floral items; light cut ware, vases and baskets; a fine array of Ebony Black novelties; flower bowls and flower holder blocks, and some pieces in Royal Blue."

"D. King Irwin is showing a comprehensive line of colored glass from the Cambridge Glass Co. that is noteworthy in many respects. Besides a fine assortment of black - plain as well as richly decorated in raised enamel - there are lines of blue and green that are very pleasing" With the exception of Ebony which remained a constant color, the other two should be referred to as early dark Emerald and early Royal Blue as both names were used in later years for different formulations and in the case of Emerald, reused not once but twice.

Then in June 1916, came the fourth color of that year, Mulberry:

"The 'Mulberry' line of glassware being shown by D. King Irwin from the Cambridge Glass Co. is proving one of the successes of the season. The richness of the color and the long list of pieces are factors that are making it so popular. There are odd shapes in stemware in solid Mulberry color; also with crystal bowls and mulberry stems, vases, comports, baskets, Chinese footed bowls, jugs with and without covers, loving cups, iced tea and lemonade glasses." And once again we have a color name that was destined to be reused. Hence it is recommended this color be referred to as early Mulberry. This color, with preceding three the were advertised under the Nearcut trademark.

Returning to etchings, we have the following from the June 23, 1921 issue of <u>Crockery and</u> Glass Journal:

continued on page 13



No. 7858. 10 oz. Goblet



No: 7858. 6 oz. Tall Ftd Sherbet



No 7858 6 oz. Fruit Sålad



No. 8858. 12 oz. Tumbler



No. 8858. 9 oz. Table Tumbler



No. \$858. 5 oz. Tumbler



No. 4004. 5 in. Comport



No. 2090. 5 in. Jelly Comport



No 5000. 7 in. Footed Nappy



No. 2045. 8 in. Footed Nappy



No. 1917/105. 10 in. Cheese and Cracker



No. 1917/330. 6 in. Plate



No. 1917/361. 10 in. Sandwich Tray



No. 106. 66 oz. Jug and Cover



No. 106. 8 oz. Syrup and Cover



No. 106. 30 oz. Jug and Cover



No. 93. 3 Pint Jug







No. 7516. 5 oz. Tall Footed Sherbet



No. 7516. 5 oz. Low Footed Sherbet



No. 8858. 12 oz Tumbler



No. \$858. 9 oz. Table Tumbler



No. 9415. 9 oz. Table Tumbler



No. 147 Marmalade and Cover



No. 4004. 6 in. Comport



No. 2206 3 Piece Mayonnaise Set



No. 1917/361. 10 inch Sandwich Tray



No. 5000. 6 in. Footed Nappy

No. 20 Fish Globe





No. 110. 4 Pint Jug



No. 107. 66 oz. Jug and Cover

CUT AND COPPER WHEEL ENGRAVED STEMWARE AND TUMBLERS.

4074 CUTTING

4080 CUTTING

5000 COPPER WHEEL ENGRAVING



No. 3020. 10 oz. Goblet



No. 3020. 6 oz. Tall Footed Sherbet



No. 3020. 6½ os. Low Footed Sherbet



No. 1630. 12 oz. Tumbler



No. 1630. 8 oz. Tumbler



No. 1630. 5 oz. Tumbler



No. 7516. 10 oz. Goblet



No. 7516. 5 oz. Tall Footed Sherbet



No. 7516. 5 oz. Low Footed Sherbet



No. 8858. 12 oz. Tumbler



No. 8858. 9 oz. Table Tumbler



No. 8858. 5 oz. Tumbler



No 7516. 10 oz. Goblet



No. 7516. 2 5 oz. Tall Footed Sherbet



No. 7516. 5 oz. Low Footed Sherbet 2097 CUTTING



No. 1630. 12 oz. Tumbler



No. 1917 413 Tumbler Set



No. 1630. 5 oz. Tumbler



No. 7516. 10 oz. Goblet



No. 7516. 5 oz. Tall Footed Sherbet



No. 7516. 5 oz. Low Footed Sherbet 4097 CUTTING



No. 8858. 12 oz. Tumbler



No. 9415. 9 oz. Table Tumbler



No. 8858. 9 oz. Table Tumbler



Ne. 7516. 10 oz.



No. 7516. 5 oz. Tall Footed Sherbet



No. 7516. 5 oz. Low Footed Sherbet



No. 8858. 12 oz. Tumbler



No. 8858. 9 oz. Table Tumbler



No. 8858. 5 oz. Tumbler



TRADE

"mearcut"..... continued from page 8

"It would be difficult to select a more tasteful table service than from any of the three beautiful etched patterns the 'Dresden,' 'Adam,' or 'Wedgewood' is now showing the complete assortment of items made in design which consists considerably more than the usual number of articles to be found in lines of this character. For instance, besides stemware and all the things one would ordinarily use in an every day table service, there are candlesticks, cheese and cracker dishes, flower bowls, cake plates, covered comports, iced tea sets, syrup jugs, candy jars, etc"

Thus with these three etchings we have the first of the extensive lines of etched ware, a trend that was to culminate with Elaine and Rose Point in the 1930s and 1940s. Prior to this, etched lines were relatively small, even Marjorie was limited mainly to stemware, tumblers and associated items.

Also brought out under the Nearcut trademark was the etching Cleo, destined to last well into the 1930s, and the opaque color Azurite.

"The Cambridge Glass Co. are certainly to be congratulated on the attractiveness of their showroom, together with the beauty of the various new lines now on display. Of first consideration is 'Azurite,' a sky blue glass of most odd and attractive solid color. Vases, bowls, comports, candlesticks, etc., are some of the items of this popular line which also comes in gold encrustations with various decorations and also with a brown iridescent finish. 'Azurite' also comes decorated in green, and brown with deep etched borders, a most delicate offering."

China, Glass and Lamps, March 20, 1922. While usage of the Nearcut trademark in trade publications had for all practical purposes ceased by this time, Cambridge catalog pages, including those showing the items being produced in Azurite, still bore the mark.

The <u>Crockery and Glass Journal</u> of February 16, 1922 had this to say about the Cambridge Glass Co. and its wares:

"...... has many new things to show the trade. One of these is the factory's 'Azurite' which recently attracted so much attention at the Pittsburgh Exhibit. It introduces a fascinating shade of blue, with a variety of

very rich encrustation decorations. Black peacocks and dragons are also a very striking contrast as another decoration. These are also used to advantage in a harmonious shade of green. This line is shown in many excellent items such as bowls, comports, candy jars, candlesticks, flower and fruit centers and a variety of other articles"

The last of the Nearcut Era catalogs was Catalog #10 and with it a decided change is noted. The predominance of the imitation cut glass so closely associated with the term Nearcut is gone.

Granted, some of the old patterns were still being sold; patterns such as Wheat Sheaf, Buzz Saw and Plymouth were still featured in this catalog. In addition to these, we see the Plain Ware or 1917 Line prominently shown.

Plain Ware is exactly that, being very simple in lines and style. We see more thin blown stemware and tumblers and several etchings including Cleo, Betty and Martha, all three of which were introduced under the Nearcut trademark.

It is also in Catalog #10 and under the Nearcut trademark that cut and copper wheel engraved wares begin to appear with more sophisticated patterns and while not equal to the designs produced in the 1930s, several of the cuttings are indicative of things to come from the Cambridge factory.

(EDITOR'S NOTE: The four catalog pages reproduced here are taken from Catalog #10.)

of CAMBRIDGE GLASS

HOURS:

Wednesday thru Sunday - 12:00 to 4:00 P.M. Closed Monday & Tuesday

Museum Telephone Number — 614-432-4245

THE DAILY JEFFERSONIAN

Cambridge History From News Articles

by CHARLES A. UPTON

"HANDICAPPED BY LACK OF BOYS"

The Daily Jeffersonian, Cambridge, Ohio.

October 11, 1910 . . . President A. J. Bennett, of the Cambridge and Byesville Glass Plants, stated Monday afternoon that both Plants were badly handicapped by the lack of boys.

Notwithstanding the fact that the Glass company had had a number of men scouting in the cities and country trying to secure boys to work in the factories, the present force is hardly two-thirds as large as necessary. At the Cambridge plant alone the pay roll for boys working there is \$500 less than formerly paid, owing to the smaller number now working there. Recently a number of boys came from West Virginia to work in the local plant but they remained only a short time. The boys now working in the glass plants not only receive good wages for boys but they have an opportunity to learn one of the best paying trades in the country.

"The trouble with the boys now," said President Bennett, "is that they do not want to work. A great many of them would rather go around with a pipe in their mouth, wearing clothes that have not been paid for, than to go to work and earn an honest living and make something out of themselves. They won't look to the future. They will work a short time to get money for their present needs, perhaps, and then stop working to loaf around. The lack of boys in the glass plants is getting to be a serious proposition."

"CAMBRIDGE MAN DROPS DEAD IN CUMBERLAND, MD. FORMER EMPLOYE OF GLASS PLANT IS VICTIM OF HEART TROUBLE"

The Daily Jeffersonian, Cambridge, Ohio.

October 31, 1910 . . . Mrs. Carl A. Carlson of the Glass Plant addition, received a telegram Sunday from Cumberland, Md., announcing the sudden death of her husband, which occurred at that place at an early hour in the morning. The telegram stated that Mr. Carlson was walking along the streets, when he fell to the pavement, the cause of death being heart trouble. The remains are expected to arrive in Cambridge Tuesday morning. Funeral arrangements cannot be made until the arrival of the remains here.

Mr. Carlson was an expert glass cutter and was well known in Cambridge Glass Plant almost from the time the factory started. He resigned his position about three weeks ago to go to Cumberland, where he had been offered a position at a larger salary. In a recent letter he spoke of how well he liked the place and when he could have his wife and children join him there.

Deceased was born in Sweden and at the time of his death was fifty-seven years of age. He is survived by his wife and the following children, all living in Cambridge; Mrs. A. S. Alderman, Veda, Ruth and Alfred. Mr. Carlson was highly educated, being able to read and write five languages. His family were members of the Swedish nobility. He came to this country when a very young man and took up the profession of a glass cutter.

At an early age Mr. Carlson united with the Lutheran church, and was a regular attendant at the services, taking a deep interest in all religious work. When the Cambridge Lutheran church was organized he became a member. He was made a member of the Knights of the Higabees. He had no relatives in this country, aside from the immediate family.

"IS BURNED BY RED HOT GLASS"

The Daily Jeffersonian, Cambridge, Ohio.

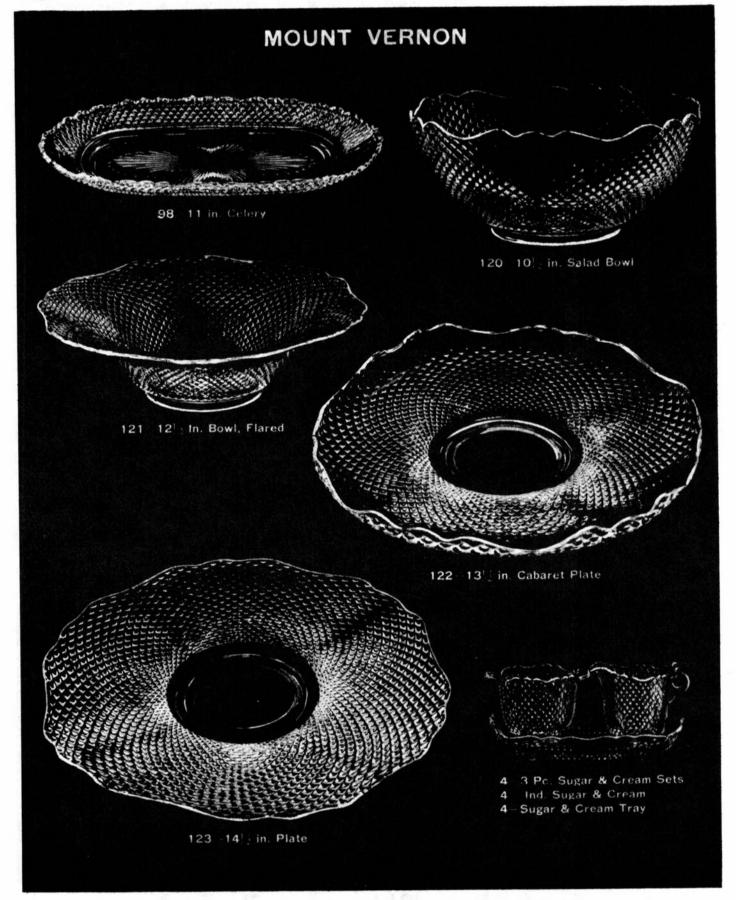
January 10, 1911 . . . David Rice, an employe of the Cambridge Glass Plant, was the victim of a serious accident Monday afternoon, when he was struck on the left side of the face with a red hot "snag" which had been thrown by a boy working at the same place.

Mr. Rice went to the office of Dr. A. R. Cain, where the injury was dressed. The red hot glass on striking him, spread over the entire left side of his face, burning the flesh in a painful manner.



The Cambridge Glass Company





Cambridge, Ghin - - - A. S. A.



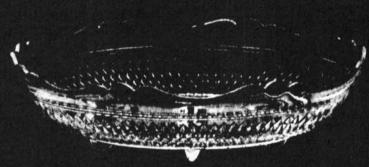
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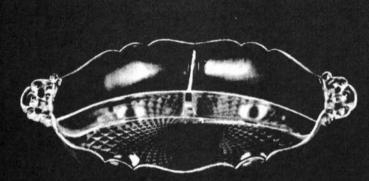




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It is with great sorrow that we must report to you the death of our good friend Gerald Landman.

We extend our Deepest Sympathy to his wife Ruby, and their two daughters, three grandchildren, four great grandchildren and other family members.

Gerald and Ruby joined N.C.C. at it's inception and have been strong supporters of all activities. His collection of Cambridge creams and sugars is outstanding; and it was his hope to attend this year's Convention . . . but that was not to be. "Red" as he was known to his many friends, will be greatly missed!

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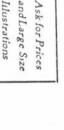
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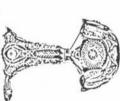


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