



National Cambridge Collectors

Financial Report

December 31, 2022



**National Cambridge Collectors
Financial Report
2022
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The simple summary
December 31, 2022

Operating funds P&L

	2022	2021	2020	2019	2018
1. Association activities	(18,230.49)	(14,617.50)	(14,315.85)	(16,564.82)	(17,570.10)
2. Development	84,582.97	88,176.57	78,961.43	54,386.40	56,153.46
3. Collector events	9,804.75	2,833.69	(1,836.46)	10,111.33	11,097.64
4. Museum and education	13,610.51	2,770.06	(12,385.16)	6,981.23	10,760.84
6. Administration	(15,521.95)	(13,300.51)	(10,379.20)	(13,762.17)	(10,923.21)

Net income \$ 74,245.79 \$ 65,862.31 \$ 40,044.76 \$ 41,151.97 \$ 49,518.63

Cash on hand \$ 72,453.66 \$ 70,207.87 \$ 68,768.56 \$ 113,789.47 \$ 83,272.38

Endowment fund

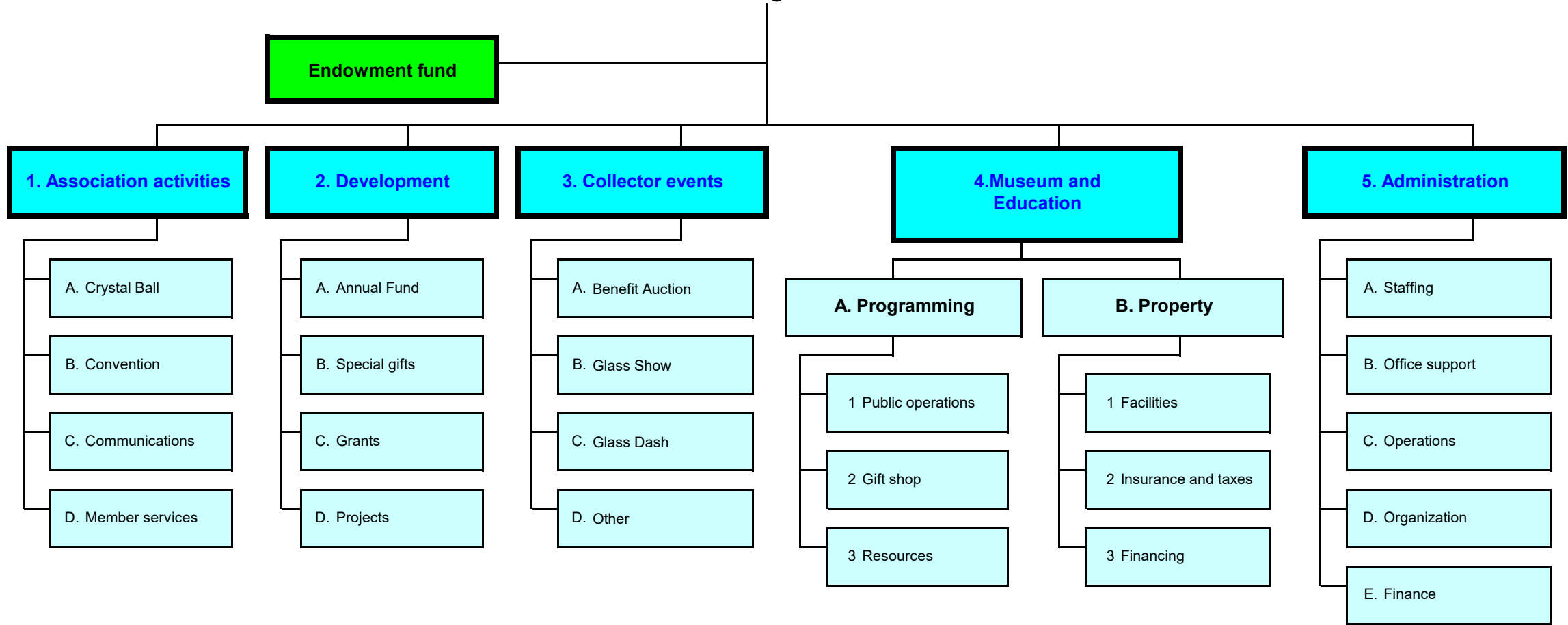
	2022	2021	2020	2019	2018
Beginning balance	916,840.12	743,879.24	561,221.69	475,424.91	472,649.32
Investment income	(149,227.54)	108,537.88	105,932.55	85,796.78	(32,224.41)
Endowment gifts	0.00	0.00	0.00	0.00	0.00
Transfer from operating	72,000.00	64,423.00	76,725.00	0.00	35,000.00

Ending balance \$ 839,612.58 \$ 916,840.12 \$ 743,879.24 \$ 561,221.69 \$ 475,424.91

Investments \$ 839,612.58 \$ 916,840.12 \$ 743,879.24 \$ 561,221.69 \$ 475,424.91



Accounting structure





Section 1

Financial Statements

2022





I. Statement of Activity
2022

Operating funds

	2022	2021	2020	2019	2018	5 years
1. Association activities	(18,230.49)	(14,617.50)	(14,315.85)	(16,564.82)	(17,570.10)	(81,298.76)
2. Development	84,582.97	88,176.57	78,961.43	54,386.40	56,153.46	362,260.83
3. Collector events	9,804.75	2,833.69	(1,836.46)	10,111.33	11,097.64	32,010.95
4. Museum and education						
A. Programming	31,271.01	34,929.16	14,701.39	25,403.03	26,659.26	132,963.85
B. Property	(17,660.50)	(32,159.10)	(27,086.55)	(18,421.80)	(15,898.42)	(111,226.37)
	13,610.51	2,770.06	(12,385.16)	6,981.23	10,760.84	21,737.48
5. Administration	(15,521.95)	(13,300.51)	(10,379.20)	(13,762.17)	(10,923.21)	(63,887.04)
	\$ 74,245.79	65,862.31	40,044.76	41,151.97	49,518.63	270,823.46

Endowment fund

	2022	2021	2020	2019	2018	5 years
Investment income						
Merrill Lynch	(141,009.56)	116,664.98	111,934.46	91,118.83	(25,762.28)	152,946.43
Advisor fees	(8,217.98)	(8,127.10)	(6,001.91)	(5,322.05)	(6,462.13)	(34,131.17)
	(149,227.54)	108,537.88	105,932.55	85,796.78	(32,224.41)	118,815.26
Gifts	0.00	0.00	0.00	0.00	0.00	0.00
	\$ (149,227.54)	108,537.88	105,932.55	85,796.78	(32,224.41)	118,815.26

All funds	(74,981.75)	174,400.19	145,977.31	126,948.75	17,294.22	389,638.72
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II. Balance Sheet 2022

Operating funds

Assets	2022	2021	2020	2019	2018
Unrestricted					
Checking					
PNC Operating	64,397.62	50,885.34	23,984.18	60,192.54	72,407.94
Peoples Bank	500.00	4,576.97	308.09	328.51	329.03
PNC Museum	0.00	0.00	3,789.10	3,016.53	4,162.30
PNC Money Market	0.00	0.01	19,878.63	19,636.87	0.00
PNC credit card	6,567.42	3,875.34	14,643.20	28,553.34	3,351.44
PayPal	838.62	10,720.21	6,015.36	1,911.68	2,861.67
Imprest	150.00	150.00	150.00	150.00	160.00
	72,453.66	70,207.87	68,768.56	113,789.47	83,272.38
	\$ 72,453.66	70,207.87	68,768.56	113,789.47	83,272.38
Liabilities					
Loans					
Beginning balance	0.00	0.00	8,340.67	18,975.55	29,552.20
Payments on debt	0.00	0.00	(8,340.67)	(10,634.88)	(10,576.65)
	0.00	0.00	0.00	8,340.67	18,975.55
Rent deposit	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
	1,200.00	1,200.00	1,200.00	9,540.67	20,175.55
Fund Balance					
Beginning balance	69,007.87	67,568.56	104,248.80	63,096.83	48,578.20
P&L activity	74,245.79	65,862.31	40,044.76	41,151.97	49,518.63
Trans to endowment	(72,000.00)	(64,423.00)	(76,725.00)		(35,000.00)
	71,253.66	69,007.87	67,568.56	104,248.80	63,096.83
	\$ 72,453.66	70,207.87	68,768.56	113,789.47	83,272.38

Endowment fund

Assets	Actual 2022	2021	2020	2019	2018
Due from unrestricted	0.00	0.00	0.00	0.00	0.00
Merrill Lynch - investments	839,612.58	916,840.12	743,879.24	561,221.69	475,424.91
	\$ 839,612.58	916,840.12	743,879.24	561,221.69	475,424.91
Fund Balance					
Beginning balance	916,840.12	743,879.24	561,221.69	475,424.91	472,649.32
P&L activity	(149,227.54)	108,537.88	105,932.55	85,796.78	(32,224.41)
Trans from operating	72,000.00	64,423.00	76,725.00		35,000.00
	\$ 839,612.58	916,840.12	743,879.24	561,221.69	475,424.91



III. Non-financial assets

2022

Note: Non-financial assets are not valued for financial reporting purposes.

A. Real property

1. Museum

Building

- Building purchase
- Building Improvements
- Land
- Land Improvements

Fixtures

- Display Equipment
- Display fixtures
- Reception furniture
- Theater furniture
- Theater audio/video



2. Museum support (Yellow house)

- Building purchase
- Building improvements
- Land



3. Auxiliary building (Brick house)

- Building purchase
- Building improvements
- Land



4. Service Building

- Building purchase
- Building improvements
- Land



B. Collections

- Cambridge Glass Collection
 - Owned
 - On loan
- Other Glass
- Factory equipment
- Factory paper records



D. Education

- Library
- Films and slides
- Research and other educational material



E. General

- Furniture and equipment
- Office hardware and software
- Kitchen equipment



Section 2

Operating Functions

2022





1. Association activities

2022

	2022	2021	2020	2019	2018
A. Crystal Ball operations					
Publishing	(6,317.83)	(6,638.48)	(5,807.18)	(5,967.59)	(6,063.67)
Delivery	(6,458.88)	(6,070.19)	(5,925.63)	(5,788.85)	(6,193.72)
Advertising revenue	282.00	227.60	321.00	294.00	473.00
	(12,494.71)	(12,481.07)	(11,411.81)	(11,462.44)	(11,784.39)
B. Convention					
Convention revenue	7,930.00	0.00	0.00	7,974.00	9,154.00
Food	(5,712.97)	0.00	0.00	(5,315.61)	(7,381.62)
Facility rent	(1,650.00)	0.00	0.00	(1,890.50)	(1,500.00)
All other expense	(594.74)	0.00	0.00	(479.95)	(545.35)
	(27.71)	0.00	0.00	287.94	(272.97)
C. Communications					
Marketing					
General	0.00	0.00	0.00	0.00	0.00
Museum	(4,960.00)	(1,912.40)	(2,804.04)	(4,922.83)	(4,965.12)
Member relationships	(164.45)	(24.03)	(100.00)	0.00	0.00
Support of other organizations	(438.00)	(200.00)	0.00	0.00	(466.00)
	(5,562.45)	(2,136.43)	(2,904.04)	(4,922.83)	(5,431.12)
D. Member services					
Meetings					
Receipts	828.00	0.00	0.00	520.00	740.00
Expense	(973.62)	0.00	0.00	(987.49)	(821.62)
	(145.62)	0.00	0.00	(467.49)	(81.62)
	<u>(18,230.49)</u>	<u>(14,617.50)</u>	<u>(14,315.85)</u>	<u>(16,564.82)</u>	<u>(17,570.10)</u>



2. Development 2022

	2022	2021	2020	2019	2018
A. Annual Fund					
Patron level	14.1% 7,797.00	7,545.00	7,980.00	8,585.00	9,680.00
Century	12,670.00	13,380.00	12,300.00	11,635.00	12,305.00
Mardi Gras	12,746.37	12,750.00	12,150.00	13,200.00	10,900.00
Japonica	4,000.00	6,000.00	8,320.00	6,750.00	9,000.00
President's Circle	18,050.00	16,500.00	14,000.00	8,000.00	7,000.00
Benefactor level	85.9% 47,466.37	48,630.00	46,770.00	39,585.00	39,205.00
	100.0% 55,263.37	56,175.00	54,750.00	48,170.00	48,885.00
Printing	(475.65)	(582.10)	(660.53)	(531.28)	(452.19)
Postage	(677.60)	(779.40)	(651.50)	(722.37)	(947.77)
	54,110.12	54,813.50	53,437.97	46,916.35	47,485.04
B. Special gifts					
Special tributes:					
Undesignated	600.00	1,700.00	0.00	0.00	0.00
Endowment	0.00	0.00	0.00	0.00	0.00
	600.00	1,700.00	0.00	0.00	0.00
Unrestricted gifts	22,665.82	763.07	2,683.46	2,220.05	881.68
Temporarily restricted	2,406.03	500.00	5,355.00	0.00	0.00
	25,671.85	2,963.07	8,038.46	2,220.05	881.68
C. Projects					
Branded Apparel	0.00	0.00	0.00	0.00	1,125.00
Other	0.00	0.00	0.00	250.00	2,131.99
	0.00	0.00	0.00	250.00	3,256.99
D. Grants					
GAP Grant 2021	5,000.00	1,000.00	3,700.00	5,000.00	5,000.00
Grant writing expense	(199.00)				(470.25)
Kiwanis Foundation	0.00	4,400.00			0.00
State Of Ohio CARES	0.00	25,000.00			0.00
Ohio Humanities			10,000.00		
The Columbus Foundation			2,000.00		
Heritage Ohio			1,785.00		
	4,801.00	30,400.00	17,485.00	5,000.00	4,529.75
	-	-	-	-	-
	84,582.97	88,176.57	78,961.43	54,386.40	56,153.46



3. Collector events 2022

A. Benefit Auction

	2022	2021	2020	2019	2018
Floor sales	24,845.50	25,685.50	0.00	28,587.00	43,622.50
Mail bids	2,337.30	8,917.61	0.00	12,525.00	3,940.08
	27,182.80	34,603.11	0.00	41,112.00	47,562.58
Consignment payments	(21,867.00)	(27,344.40)	0.00	(32,425.60)	(37,652.00)
Auctioneer fee	(1,161.70)	(1,442.52)	0.00	(1,821.28)	(2,052.60)
Gross income	4,154.10	5,816.19	0.00	6,865.12	7,857.98
Admission fees	155.00	144.00	0.00	186.00	224.00
Facility rental	(750.00)	(750.00)	(950.00)	0.00	(675.00)
All other	(383.75)	(434.00)	(317.08)	(491.05)	(298.61)
	3,175.35	4,776.19	(1,267.08)	6,560.07	7,108.37

B. Glass Show

Exhibitor fees	5,625.00	0.00	0.00	4,045.00	4,762.00
Admission fees	850.00	0.00	0.00	835.00	775.00
Gross income	6,475.00	0.00	0.00	4,880.00	5,537.00
Facility rental	(87.50)	(1,962.50)	0.00	(1,950.00)	(1,850.00)
Marketing	(947.85)	0.00	(569.38)	(1,165.36)	(1,359.83)
Other	(1,242.26)	0.00	0.00	(336.38)	(448.90)
	4,197.39	(1,962.50)	(569.38)	1,428.26	1,878.27

C. Glass Dash

Exhibitor fees	1,435.00	0.00	0.00	1,675.00	1,620.00
Admission fees	1,010.00	0.00	0.00	834.00	966.00
Gross income	2,445.00	0.00	0.00	2,509.00	2,586.00
Other income	0.00	20.00	0.00	89.00	0.00
Marketing	0.00	0.00	0.00	0.00	0.00
Other expense	(12.99)	0.00	0.00	0.00	0.00
Facility rental	0.00	0.00	0.00	(475.00)	(475.00)
	2,432.01	20.00	0.00	2,123.00	2,111.00

D. Other

Convention event	0.00	0.00	0.00	0.00	0.00
Other fundraising event	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00

9,804.75	2,833.69	(1,836.46)	10,111.33	11,097.64
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4. Museum and education

A. Programming

2022

	2022	2021	2020	2019	2018
1 Public operations					
a) Admissions	10,824.00	10,773.00	4,272.00	10,552.00	7,162.00
b) Staffing					
Wages	(15,495.00)	(12,736.65)	(6,146.94)	(11,085.38)	(9,925.00)
Payroll taxes:					
Withholdings	0.00	0.00	0.00	0.00	1,503.05
Payments	0.00	0.00	0.00	0.00	(1,643.94)
	(1,174.19)	(1,568.23)	(470.23)	(1,524.98)	(140.89)
Unemployment	(247.13)	(371.09)	(546.89)	0.00	0.00
Workmen's comp. ins.	(256.51)	(89.49)	(14.62)	115.54	0.00
Staffing	(17,172.83)	(14,765.46)	(7,178.68)	(12,494.82)	(10,065.89)
	(6,348.83)	(3,992.46)	(2,906.68)	(1,942.82)	(2,903.89)
2 Gift Shop					
a) Glass sales	42,887.83	42,858.59	18,165.00	28,469.00	30,741.10
Cost of sales	(7,246.70)	(9,207.38)	(3,057.26)	(4,699.77)	(4,870.02)
	35,641.13	33,651.21	15,107.74	23,769.23	25,871.08
b) Non-glass sales					
Jewelry	1,575.00	1,300.00	995.00	1,325.00	855.00
Christmas ornaments	4,070.00	4,415.00	2,645.00	4,230.00	2,911.00
Other	331.90	274.47	141.50	420.00	216.50
	5,976.90	5,989.47	3,781.50	5,975.00	3,982.50
Cost of sales	(42.41)	(416.11)	(393.15)	(230.15)	(765.84)
	5,934.49	5,573.36	3,388.35	5,744.85	3,216.66
c) Digital and printed items					
Sales	611.07	797.05	1,027.98	1,350.53	2,070.46
Cost of sales	0.00	0.00	(36.00)	(112.12)	(276.25)
	611.07	797.05	991.98	1,238.41	1,794.21
d) Gift shop supplies	(1,060.00)	0.00	0.00	0.00	0.00
	41,126.69	40,021.62	19,488.07	30,752.49	30,881.95
3 Resources					
a) Cambridge Glass Company					
Glass collection purchases	(335.00)	0.00	(80.00)	(440.00)	(337.00)
Materials and equipment	0.00	0.00	0.00	0.00	0.00
b) Educational resources	(2,418.76)	0.00	(900.00)	0.00	(671.00)
c) General					
Display materials	(753.09)	(1,100.00)	(900.00)	(28.39)	(31.96)
Furniture and equipment	0.00	0.00	0.00	(2,938.25)	(278.84)
	(3,506.85)	(1,100.00)	(1,880.00)	(3,406.64)	(1,318.80)
	31,271.01	34,929.16	14,701.39	25,403.03	26,659.26



4. Museum and education
B. Property
 2022

# Facilities	2022	2021	2020	2019	2018
Income					
Parking space rentals	840.00	1,680.00	720.00	1,080.00	2,250.00
Brick building lease	14,880.00	14,880.00	15,440.00	15,840.00	16,200.00
	15,720.00	16,560.00	16,160.00	16,920.00	18,450.00
Expense					
a) Museum facility					
Utilities:					
Electric	(6,695.59)	(6,077.79)	(3,946.63)	(6,044.04)	(9,155.90)
Gas	(1,581.26)	(1,070.42)	(855.31)	(688.20)	(227.59)
Water	(329.02)	(248.32)	(228.72)	(274.12)	(255.02)
Trash	(458.48)	(371.71)	0.00	0.00	0.00
Telephone	(988.49)	(1,035.52)	(1,004.42)	(686.33)	(577.69)
Security	(757.00)	(422.00)	(457.35)	(601.95)	(422.00)
	(10,809.84)	(9,225.76)	(6,492.43)	(8,294.64)	(10,638.20)
Repairs and maintenance	(11,536.57)	(10,908.52)	(26,891.51)	(16,277.65)	(14,521.59)
	(22,346.41)	(20,134.28)	(33,383.94)	(24,572.29)	(25,159.79)
b) Yellow house					
Utilities:					
Electric	(482.88)	(525.41)	(430.22)	(439.90)	(488.17)
Gas	(613.85)	(587.53)	(550.75)	(496.70)	(480.24)
Water	(17.79)	(79.75)	(54.54)	(47.84)	(47.84)
Security	(520.00)	(300.00)	(300.00)	(1,400.00)	(800.00)
	(1,634.52)	(1,492.69)	(1,335.51)	(2,384.44)	(1,816.25)
Repairs and maintenance	0.00	(12,811.42)	0.00	(102.98)	0.00
	(1,634.52)	(14,304.11)	(1,335.51)	(2,487.42)	(1,816.25)
c) Brick building					
Utilities	0.00	0.00	0.00	0.00	133.36
Repairs and maintenance	0.00	(5,068.00)	(440.09)	(1,245.21)	0.00
	0.00	(5,068.00)	(440.09)	(1,245.21)	133.36
d) Storage building					
Utilities:					
Electric	(377.65)	(453.99)	(425.48)	(361.82)	(342.83)
Security	(560.00)	(300.00)	(300.00)	(300.00)	(300.00)
Repairs and maintenance	0.00	0.00	0.00	0.00	(179.20)
	(937.65)	(753.99)	(725.48)	(661.82)	(822.03)
	(24,918.58)	(40,260.38)	(35,885.02)	(28,966.74)	(27,664.71)



4. Museum and education
B. Property
 2022

Insurance & taxes

a) Property and liability ins.	(4,836.00)	(4,836.00)	(4,836.00)	(3,757.08)	(3,772.08)
b) Property tax	(3,625.92)	(3,624.58)	(2,731.42)	(2,590.16)	(2,688.28)
	(8,461.92)	(8,460.58)	(7,567.42)	(6,347.24)	(6,460.36)

Financing

Loan interest expense	0.00	0.00	(35.95)	(165.12)	(223.35)
Investment income	0.00	1.86	241.84	137.30	0.00
	0.00	1.86	205.89	(27.82)	(223.35)
	<u>(17,660.50)</u>	<u>(32,159.10)</u>	<u>(27,086.55)</u>	<u>(18,421.80)</u>	<u>(15,898.42)</u>



5. Administration 2022

	2022	2021	2020	2019	2018
A. Staffing					
Wages	(4,213.90)	(4,233.60)	(4,018.30)	(4,712.10)	(4,473.64)
Payroll taxes:					
Withholdings	0.00	0.00	0.00	0.00	689.82
Payments	0.00	0.00	0.00	0.00	(706.83)
	(322.39)	(523.89)	(307.43)	(461.27)	(17.01)
Workmen's comp. ins.	(34.49)	(218.55)	1,460.28	(113.44)	116.17
Unemployment	(40.54)	(337.30)	(766.47)	0.00	0.00
	(4,611.32)	(5,313.34)	(3,631.92)	(5,286.81)	(4,374.48)
B. Office support					
Supplies	(61.52)	(83.37)	(206.82)	(82.30)	(62.01)
Postage	(330.00)	(262.20)	(142.20)	(151.50)	(46.71)
Technology:					
Internet	(2,030.66)	(506.69)	0.00	(1,377.40)	(723.63)
Software	(1,440.55)	(1,755.03)	(20.37)	(888.09)	(704.74)
Hardware	(1,729.99)	0.00	0.00	0.00	0.00
Repairs & supplies	(127.97)	(117.92)	(50.94)	0.00	(107.99)
	(5,720.69)	(2,725.21)	(420.33)	(2,499.29)	(1,645.08)
C. Operations					
Shipping for sales:					
Collected	556.80	469.78	403.22	916.13	969.19
Paid	(565.29)	(561.58)	(316.84)	(911.75)	(1,082.18)
Sales tax:					
Collected	3,101.60	3,341.38	1,573.46	2,306.06	2,251.41
Paid	(3,188.78)	(3,107.17)	(1,640.96)	(2,737.73)	(1,951.94)
Web based commerce:					
eBay	(27.95)	(335.40)	(334.45)	(338.00)	(324.00)
PayPal	(28.29)	(34.05)	(54.85)	(90.49)	(102.32)
	(151.91)	(227.04)	(370.42)	(855.78)	(239.84)
D. Organization					
Insurance - D&O	(2,301.00)	(2,301.00)	(2,235.00)	(1,971.92)	(1,956.92)
Licenses and fees	(400.00)	(401.00)	(946.00)	(784.39)	(349.00)
Accounting fees	0.00	0.00	(1,000.00)	0.00	0.00
	(2,701.00)	(2,702.00)	(4,181.00)	(2,756.31)	(2,305.92)
E. Finance					
Other income	1.23	24.79	0.00	0.00	0.00
Bank charges	(2,341.78)	(2,355.63)	(1,777.23)	(2,362.75)	(2,376.24)
Cash over/short	3.52	(2.08)	1.70	(1.23)	18.35
	(2,337.03)	(2,332.92)	(1,775.53)	(2,363.98)	(2,357.89)
	(15,521.95)	(13,300.51)	(10,379.20)	(13,762.17)	(10,923.21)



**Reconciliation to IRS Form 990
2022**

		1	10a	10b	15	11	Line 20	17	25	28	Line 21
		Cash	Fixed Assets	Accum. Depr.	Other	Invest.	Total assets	Accounts payable	Other Liabilities	Retained earnings	Total liab. & equity
Per 990	12/31/21	71,004.55	672,578.00	(375,153.17)	297,613.00	916,840.12	1,582,882.50	-	1,200.00	1,581,682.50	1,582,882.50
Line 18	Revenues less exp.									84,748.50	
	Less: Depreciation			11,754.00							
	Less: Investment expense			8,217.98							
	Less: Investment income			(30,474.69)							
Cash from operations		74,245.79									
Merrill Lynch-Change	(141,009.56)										
Realized gains	(30,474.69)			30,474.69							
Unrealized gains	(171,484.25)			(171,484.25)						(171,484.25)	
Cash used for new investment		(72,000.00)									
Investment expenses				(8,217.98)							
Change in investments				(77,227.54)		(77,227.54)					
Retained earnings change				(796.68)						(796.68)	
Per 990	12/31/22	72,453.66	672,578.00	(386,907.17)	297,613.00	839,612.58	1,495,350.07	-	1,200.00	1,494,150.07	1,495,350.07
Net income per 990 (above)	84,748.50										
Add: Depreciation	11,754.00										
Add: Unrealized investment inc.	(171,484.25)										
Net income per QB	(74,981.75)										
Fixed asset contra accounts			(672,578.00)	386,907.17	(297,613.00)					(583,283.83)	
Per Financial report	12/31/22	72,453.66	-	-	-	839,612.58	912,066.24	-	1,200.00	910,866.24	912,066.24



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Verification of Registration with the Ohio Attorney General's Office

Organization Details:

Organization Name: National Cambridge Collectors, Inc.

DBAs (doing business as), organizations fiscally sponsored, and/or named programs controlled by the organization:

Employer identification number (EIN): 23-7366120

Address line 1: 136 S. 9th St.

Address line 2: P.O. Box 416

City: Cambridge

State: Ohio

Zip: 437250416

County: Guernsey

Country: United States

Telephone: (740)432-4245

Web address: <http://www.cambridgeglass.org>

Date of formation: 07/04/1973

Organization type: 501(c)(3)

Description of Organization's Purpose: to study & preservation of glassware made by the Cambridge Glass Co. (1901-1958)

Is the organization's registration status current? Yes

If the answer is no, a representative of the organization should immediately log into the system to take care of the filing deficiency or contact the Ohio Attorney General's Office right away with questions.


If the answer is yes, this report serves as verification that the named organization is in compliance with its registration requirements.

The financial information below is from the organization's most recent filing within the on-line system. If

Report Date: 2/01/2023 10:52:18 AM

For more information please contact

The National Cambridge Collectors, Inc.



136 S. Ninth Street
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